

# Request for quotation



## SunAdvantage™

SunAdvantage is a trade mark of Sun Life Assurance Company of Canada, a member of the Sun Life group of companies.

Please PRINT clearly.

### 1 Company information

Name of business		
Address (street number and name)		Apartment or suite
City	Province	Postal code
Nature of Business		
Length of time in business	Total number of employees	Is the company funded by a government agency? <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, %
Are there any employees not actively at work? <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, please provide details:		
Are there any commissioned employees? <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, please provide details:		
Are any employees being excluded from coverage? <input type="checkbox"/> No <input type="checkbox"/> Yes		Are there any independent contractors to be insured? <input type="checkbox"/> No <input type="checkbox"/> Yes*
Is everyone covered by WSIB/CSST (Workers' Compensation)? <input type="checkbox"/> No <input type="checkbox"/> Yes Exceptions:		
Are there any seasonal employees to be covered? <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, please provide details:		
What is the percentage of employees living in the same household? %	Employer contribution (minimum of 50% is required) %	
Please indicate any other information relevant to underwriting this group.		

\* A separate questionnaire must be completed to determine eligibility.

### 2 Advisor information

Advisor's last name		First name
Business name		
Telephone number - -	Fax number - -	Email
Advisor status for this client: <input type="checkbox"/> Agent of record <input type="checkbox"/> Written authorization to obtain quotes only <input type="checkbox"/> Verbal authorization to obtain quotes only		

### 3 Existing group coverage

Please include a premium and claims experience summary and rate history for the most recent 2 policy years. This is essential information and we will not issue a quote without it.

Does the client currently have a group benefits plan? <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, insurer: _____	Effective date of insurance with the above mentioned insurer (dd-mm-yyyy) _____
How long has the current plan been in-force? _____	Has there been a different insurer in the past 5 years? <input type="checkbox"/> No <input type="checkbox"/> Yes

### 4 Plan design

Life, AD&D and Dependent Life are mandatory benefits. In addition to these products, at least one other product must be selected as well to make the plan valid. In Quebec, the Drug portion of the EHC benefit is mandatory.

The following plan details describe coverage currently in effect for this group: <input type="checkbox"/> No <input type="checkbox"/> Yes <input type="checkbox"/> N/A Please provide details of any difference.
<b>Benefit differences by class of employees</b> (list differences as well as class descriptions):

#### Life Insurance

Flat Amount \* \$ \_\_\_\_\_  Multiple of salary \_\_\_\_\_ \* Minimum \$25,000  
Overall Maximum:  \$300,000  Other \_\_\_\_\_

#### Accidental Death and Dismemberment Insurance

Same as Life Insurance  Other \_\_\_\_\_

#### Dependent Life Insurance

Spousal amount \$ \_\_\_\_\_ (Child amount is 1/2 of Spousal amount)

#### Long-Term Disability Insurance (LTD)

Flat formula \_\_\_\_\_  Graded formula \_\_\_\_\_  
 Highest maximum monthly benefit available  Other \_\_\_\_\_  
 Taxable  Non-Taxable  
 Cost of Living Adjustment (COLA):  3%  4%  5%  
 Primary CPP/QPP Offset  Other \_\_\_\_\_  
 Elimination period:  120 days  180 days  
 Duration:  Age 65  Earlier of 5 years and age 65

#### Extended Health Care (EHC)

##### Annual Deductible (Single/Family)

None  \$25/\$25  \$25/\$50  \$50/\$50  \$50/\$100  \$100/\$100

##### Overall Reimbursement Percentage (Excluding drugs, hospital and vision)

Coinurance:  100%  80%  Other \_\_\_\_\_

##### Prescription Drugs: Drug Card Reimbursement

Coinurance:  100%  80%  Other \_\_\_\_\_

##### Drug Card Dispensing Fee Maximum:

\$5  \$6  \$7  \$8  \$9  \$10  Other \_\_\_\_\_

##### Drug Card per Prescription Deductible:

\$0  \$2  \$5  \$10  Equal to dispensing fee  Other \_\_\_\_\_

##### Paramedical Practioners (i.e. Physiotherapist, Chiropractor, Masseur, etc.)

Annual Maximum:  \$300  \$500  \$750  Other \_\_\_\_\_

**Hospital Room & Board:**  Private  Semi-private  
Coinsurance:  100%  80%  Other \_\_\_\_\_

**Vision Care (always reimbursed at 100%)**  
 \$100/2 years  \$150/2 years  \$200/2 years  Other \_\_\_\_\_

**Dental Insurance**

**Annual Deductible (Single/Family)**  
 None  \$25/\$25  \$25/\$50  \$50/\$50  \$50/\$100  \$100/\$100

**Basic Reimbursement**

100%  80%  Other \_\_\_\_\_  
Annual Maximum:  \$1,000  \$1,500  \$2,000  \$2,500  Other \_\_\_\_\_  
Recall Frequency:  5 months  6 months  9 months  12 months

**Major Reimbursement\***

50%  80%  Other \_\_\_\_\_  
Annual Maximum:  \$1,000  \$1,500  \$2,000  \$2,500  Other \_\_\_\_\_  
Combined with Basic Maximum?  Yes  No

**Orthodontics Reimbursement\*\***

Reimbursement:  50%  60%  
Lifetime Maximum:  \$1,000  \$1,500  \$2,000  Other \_\_\_\_\_

\*Minimum of 5 participants

\*\*Minimum of 10 participants

**Short-Term Disability Insurance (STD)**

Flat formula \_\_\_\_\_  Graded formula \_\_\_\_\_  
 Highest maximum weekly benefit available  Other \_\_\_\_\_  
 Taxable  Non-Taxable  
Plan:  1-8-17;  1-8-26;  1-4-17;  1-4-26;  15-15-15  Other \_\_\_\_\_  
 First day of coverage for illness if employee is hospitalized

**Employee Assistance Plan (EAP)**

**Critical Illness Insurance (CII)**  Amount of coverage \$ \_\_\_\_\_

**Plan Design Alternatives (options)**
